



**MORMUGAO PORT TRUST**  
**MATERIALS MANAGEMENT DIVISION**  
**ENGINEERING (MECHANICAL) DEPARTMENT**

MM/NS/

23/02/2021

**TENDER COMMITTEE REPORT**

**Sub:** Procurement of Solar powered navigational-lights/beacons for Buoys at Port Shipping Channel -07 nos.

1. The case deals with the procurement of Solar-powered navigational lights for Port Shipping Channel as per Letter No.SO(M)/24/2020/202/1358 dated 02/11/2020 alongwith FLM proposal (No: Marine/Establishment/Proposals & Approvals/Procurement In House/2020/177) approved by Dy.Chairman on 02.11.2020 at an estimated total cost of Rs.1,71,500/-. The item is chargeable to GL: 5056203/CC:25371.

2. An enquiry for the subject item was sent to 05 registered dealers/distributors vide single cover Enquiry No.MM/NS/CME/0309 due date 15/12/2020. The same was also posted on MPT website on 07.12.2020.

3. In reply 3 offers were received from: M/s Aeromarine Pvt.Ltd.,Mumbai (**AEROMARINE**); M/s MJK Corporations, Navi Mumbai (**MJR**) and M/s Fairway Marine Services, Tuticorin (**FAIRWAY**).

4. The Department compiled the Comparative Statements for techno-commercial terms and Price Offers, as shown in the Annexure attached. The Tender Committee consisting of Shri Nixon Gomes (CE-Marine), Shri Milind Desai (Sr.Dy.CAO) and Shri K.Desai (Dy.MM) met on 23.02.2021 to evaluate the offers.

5. The TC noted the following from the two statements:

**AEROMARINE** – They have offered ‘Sealite’ make of Navigational lights which meets all technical specifications of tender and they have the requisite 5 years IALA membership. Their price offer can be considered.

**MJR** – They have offered ‘Sabik’ make of Navigational lights which does not conform to the technical specifications of tender although they have the requisite 5 years IALA membership. Their price offer cannot be considered.

**FAIRWAY** – They have offered ‘Navaid’ make of Navigational lights which is technically compliant but fails to meet the requisite 5 years IALA membership criteria. Their price offer cannot be considered.

The TC further noted that the technically qualified offer of M/s. Aeromarine Pvt. Ltd., Mumbai is reasonable at a unit rate of @ Rs 19,786.00 which is lower by 19.24% as compared to budgetary estimate of Rs 24,500.00.

5. As per Dy.Chairman's guidelines dated 03/01/2017 (para 5.5), the TC recommends acceptance of single technically qualified offer and placement of order on M/s. Aeromarine Pvt. Ltd., Mumbai, for supply of 7 Nos. Solar powered navigational lights at a basic unit rate of Rs.19,786.00 and total cost of Rs.1,38,502.00 plus 18% GST. The total landed cost is Rs.1,63,432.36 subject to approval of Competent Authority.

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(Shri Nixon Gomes)  
CE (Marine)

(Shri Milind Desai)  
Sr.Dy.CAO

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(Shri K.Desai)  
Dy.MM